



# Tech Alert

from the **Customer Delivery Division**  
"Your Gateway to Technology Services"

## TA 16-10: SQL Server Licensing Model Change

**ISSUE DATE:** May 16, 2016  
**ATTENTION:** Current and Future Microsoft SQL Server Customers  
**ACTION REQUESTED:** None – Information Only  
**EFFECTIVE DATE:** April 1, 2016

### Background:

The California Department of Technology (CDT) currently offers Microsoft (MS) Structured Query Language (SQL) Server licensing in Managed Services, CalCloud, and Managed Cloud Services. Historically, customers have paid for SQL Server licenses in one lump sum payment, and have paid for the Software Assurance fees on an annual basis.

### What's New:

CDT is pleased to announce a new licensing model for MS SQL server licenses, which will have the following impact on subscribers:

Existing MS SQL Server licenses: Customers who have already purchased MS SQL server licenses through CDT and are currently in use will not incur additional charges for licenses, and will no longer pay for their Software Assurance fees on an annual basis. Software Assurance fees will now be charged monthly, on a pay-as-you-go basis.

New MS SQL Server licenses: Customers interested in obtaining MS SQL server licenses in Managed Services, CalCloud, or Managed Cloud Services, will be charged for the licenses over a 36 month period. Software Assurance fees will also be charged monthly, on a pay-as-you-go basis.

### Benefits:

Customers will experience the following benefits as a result of this new licensing model:

- Existing MS SQL server license subscribers now have the flexibility of remaining in the Managed Services environment or transferring those licenses to CalCloud Infrastructure as a Service (IaaS) managed or unmanaged environment.
- The cost of new licenses is spread over a 36 month period, as opposed to a lump sum charge, which will increase budget flexibility for subscribing customers.
- If a customer decides to discontinue use of the licenses before the end of the 36 month period, they will not be required to pay for the licenses for the remaining months.
- The Software Assurance costs will be paid monthly, rather than one annual lump sum payment, and only while the licenses are in use.
- Current MS SQL Server customers will automatically be switched to the monthly payment structure for their Software Assurance fees, no further action is required.

### Rates:

Effective April 1, 2016, the new monthly subscription rate for MS SQL Server licensing is as follows:

Service Description	Unit of Measure	Monthly Rate
MS SQL Enterprise License Pack w/Software Assurance (Pack covers 2 cores, 4 core minimum required per server)	Per 2 Core Pack/Month	\$ 465
MS SQL Standard License Pack w/Software Assurance (Pack covers 2 cores, 4 core minimum required per server)	Per 2 Core Pack/Month	\$ 121
MS SQL Enterprise Software Assurance (Covers 2 cores, 4 core minimum required per server)	Per 2 Core Pack/Month	\$ 226
MS SQL Standard Software Assurance (Covers 2 cores, 4 core minimum required per server)	Per 2 Core Pack/Month	\$ 59
CalCloud Small Server MS SQL Enterprise License w/Software Assurance	Per Server/Month	\$ 930
CalCloud Small Server MS SQL Standard License w/Software Assurance	Per Server/Month	\$ 243
CalCloud Small Server MS SQL Enterprise Software Assurance	Per Server/Month	\$ 452
CalCloud Small Server MS SQL Standard Software Assurance	Per Server/Month	\$ 118
CalCloud Medium Server MS SQL Enterprise License w/Software Assurance	Per Server/Month	\$ 930
CalCloud Medium Server MS SQL Standard License w/Software Assurance	Per Server/Month	\$ 243
CalCloud Medium Server MS SQL Enterprise Software Assurance	Per Server/Month	\$ 452
CalCloud Medium Server MS SQL Standard Software Assurance	Per Server/Month	\$ 118
CalCloud Large Server MS SQL Enterprise License w/Software Assurance	Per Server/Month	\$ 1,859
CalCloud Large Server MS SQL Standard License w/Software Assurance	Per Server/Month	\$ 485
CalCloud Large Server MS SQL Enterprise Software Assurance	Per Server/Month	\$ 903
CalCloud Large Server MS SQL Standard Software Assurance	Per Server/Month	\$ 236
CalCloud Xlarge Server MS SQL Standard License w/Software Assurance	Per Server/Month	\$ 3,718
CalCloud Xlarge Server MS SQL Enterprise License w/Software Assurance	Per Server/Month	\$ 970
CalCloud Xlarge Server MS SQL Enterprise Software Assurance	Per Server/Month	\$ 1,805
CalCloud Xlarge Server MS SQL Standard Software Assurance	Per Server/Month	\$ 471

A minimum purchase of two 2-core packs is required. Additional licenses are available in increments of 2-core packs. For example: a server with seven cores will require four 2-core packs.

Please note: Software Assurance is only available for MS SQL Server licenses purchased under the CDT MS Enterprise Licensing Agreement. CDT cannot offer Software Assurance to customers using SQL Server licenses that they purchased directly from a vendor.

A service request is required for MS SQL server licenses; please allow a 30 day minimum processing time for new or decommission requests.

### When:

This change was effective April 1, 2016.

### Due Date:

None. This Tech Alert is for information purposes only.

### Contact:

If you have questions or need further clarification, please contact your Department of Technology Account Lead by using the [Account Lead Directory](#), or call the Customer Delivery Division at (916) 431-5476.